Kuhmonen I., Näyhä A., Solaranta M., Keränen J. (2024). Can small and medium-sized companies increase the value added from wood-based side streams? Silva Fennica vol. 58 no. 5 article id 23080. https://doi.org/10.14214/sf.23080

## Supplementary file S1. Interview questionnaire of the managers of SMEs utilizing forest-based side streams.

## **General information**

- 1. Company information
  - a) Size of the company (turnover and employees)
  - b) Company's year of establishment
  - c) Main industry
  - d) Motivation for starting a business
- 2. General information of the interviewee: Role in the company
- 3. Company's products and services: Raw materials where do they come from and where do they go?

## Circular bioeconomy

- 4. How can the circular and bioeconomy be seen in your operations?
- 5. What kind of business opportunities and challenges has your company faced regarding utilizing side streams/biomass and the commercialization of products?
- 6. Where do you see your company in 5 to 10 years?
  - a) What are the external factors that advance the circular bioeconomy?
  - b) Which internal factors do you consider a strength for the utilization of side streams/biomass?
  - c) What personally motivates you to reach the goal?
- 7. What kind of resources and capabilities are required from a company to advance the circular bioeconomy?
- 8. What are the strengths/weaknesses of your company's operations in terms of organizational change?
- 9. What kind of partnerships are needed in your operations?
  - a) In what way do your partners support/enable the value creation of your company?
  - b) What are the barriers for partnerships?
- 10. How are innovations born within your company? What are the biggest obstacles to continuous innovation in your company?